2012 Paid Claims

<table>
<thead>
<tr>
<th>Month</th>
<th>ID</th>
<th>Member Name</th>
<th>Revenue</th>
<th>Gross</th>
<th>Hospital</th>
<th>Rx/Proc &amp; Ancillary</th>
<th>Total Medical Gross</th>
<th>Drug Gross</th>
<th>Total Gross</th>
<th>Loss Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012/1</td>
<td>322</td>
<td>$115,000</td>
<td>$85,500</td>
<td>$41,000</td>
<td>$125,000</td>
<td>55,000</td>
<td>$125,000</td>
<td>$125,000</td>
<td>$125,000</td>
<td>125%</td>
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<tr>
<td>2012/2</td>
<td>323</td>
<td>$128,000</td>
<td>$100,000</td>
<td>$50,000</td>
<td>$128,000</td>
<td>50,000</td>
<td>$128,000</td>
<td>$128,000</td>
<td>$128,000</td>
<td>128%</td>
</tr>
<tr>
<td>2012/3</td>
<td>324</td>
<td>$135,000</td>
<td>$92,500</td>
<td>$30,000</td>
<td>$135,000</td>
<td>40,000</td>
<td>$135,000</td>
<td>$135,000</td>
<td>$135,000</td>
<td>135%</td>
</tr>
<tr>
<td>2012/4</td>
<td>325</td>
<td>$150,000</td>
<td>$125,000</td>
<td>$30,000</td>
<td>$150,000</td>
<td>30,000</td>
<td>$150,000</td>
<td>$150,000</td>
<td>$150,000</td>
<td>150%</td>
</tr>
<tr>
<td>2012/5</td>
<td>326</td>
<td>$170,000</td>
<td>$140,000</td>
<td>$30,000</td>
<td>$170,000</td>
<td>20,000</td>
<td>$170,000</td>
<td>$170,000</td>
<td>$170,000</td>
<td>170%</td>
</tr>
<tr>
<td>2012/6</td>
<td>327</td>
<td>$185,000</td>
<td>$155,000</td>
<td>$30,000</td>
<td>$185,000</td>
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<tr>
<td>2012/7</td>
<td>328</td>
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<td>$200,000</td>
<td>5,000</td>
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<td>$200,000</td>
<td>$200,000</td>
<td>200%</td>
</tr>
<tr>
<td>2012/8</td>
<td>329</td>
<td>$220,000</td>
<td>$190,000</td>
<td>$30,000</td>
<td>$220,000</td>
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<td>220%</td>
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<tr>
<td>2012/9</td>
<td>330</td>
<td>$240,000</td>
<td>$210,000</td>
<td>$30,000</td>
<td>$240,000</td>
<td>0</td>
<td>$240,000</td>
<td>$240,000</td>
<td>$240,000</td>
<td>240%</td>
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<tr>
<td>2012/10</td>
<td>331</td>
<td>$260,000</td>
<td>$250,000</td>
<td>$30,000</td>
<td>$260,000</td>
<td>0</td>
<td>$260,000</td>
<td>$260,000</td>
<td>$260,000</td>
<td>260%</td>
</tr>
<tr>
<td>2012/11</td>
<td>332</td>
<td>$280,000</td>
<td>$270,000</td>
<td>$30,000</td>
<td>$280,000</td>
<td>0</td>
<td>$280,000</td>
<td>$280,000</td>
<td>$280,000</td>
<td>280%</td>
</tr>
<tr>
<td>2012/12</td>
<td>333</td>
<td>$300,000</td>
<td>$280,000</td>
<td>$30,000</td>
<td>$300,000</td>
<td>0</td>
<td>$300,000</td>
<td>$300,000</td>
<td>$300,000</td>
<td>300%</td>
</tr>
</tbody>
</table>

Total: $4,000,000

2012 Benefit Changes

Medical
- County accepted a 17.04% renewal increase.
- No change in the benefits or deductibles. Paid Loss Ratio was 109%.

Dental and Vision
- No change in benefits or rates

Basic Life and Voluntary Life, STD & LTD
- No change in rates or benefits

Employee Benefits Renewal Dates

- Alliant Medical
  - July 2013

- Dental
  - July 2013

- Greater Georgia Basic Life and Voluntary Life, STD & LTD
  - July 2014

Summary of Medical and Dental Benefits

<table>
<thead>
<tr>
<th>Medical</th>
<th>Annual Premium</th>
<th>% Increase</th>
<th>Resident</th>
<th>Non-Resident</th>
<th>Total</th>
<th>Deductible</th>
<th>Other Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dental</td>
<td>10,000</td>
<td>10%</td>
<td>20,000</td>
<td>30,000</td>
<td>50,000</td>
<td>1,000</td>
<td>50,000</td>
</tr>
<tr>
<td>Medical</td>
<td>5,000</td>
<td>5%</td>
<td>10,000</td>
<td>15,000</td>
<td>25,000</td>
<td>0</td>
<td>25,000</td>
</tr>
</tbody>
</table>

MSI

White County
Benefits Review 2013

Presentation by MSI Benefits Group, Inc.
### Dental Review

<table>
<thead>
<tr>
<th>Procedure</th>
<th>M1</th>
<th>M2</th>
</tr>
</thead>
<tbody>
<tr>
<td>Preformed</td>
<td>10</td>
<td>15</td>
</tr>
<tr>
<td>Root Canal</td>
<td>12</td>
<td>15</td>
</tr>
<tr>
<td>Crown</td>
<td>15</td>
<td>20</td>
</tr>
</tbody>
</table>

### Coventry Medical Option

<table>
<thead>
<tr>
<th>Procedure</th>
<th>In-Network</th>
<th>Out-of-Network</th>
</tr>
</thead>
<tbody>
<tr>
<td>Performed</td>
<td>$100</td>
<td>$200</td>
</tr>
<tr>
<td>Root Canal</td>
<td>$150</td>
<td>$300</td>
</tr>
</tbody>
</table>

### Cigna Medical Option

<table>
<thead>
<tr>
<th>Procedure</th>
<th>In-Network</th>
<th>Out-of-Network</th>
</tr>
</thead>
<tbody>
<tr>
<td>Performed</td>
<td>$120</td>
<td>$240</td>
</tr>
<tr>
<td>Root Canal</td>
<td>$180</td>
<td>$360</td>
</tr>
</tbody>
</table>
9-1-1 Communications

- Estimating a $10,000 reduction in revenue.
- Loss of wireline and wireless revenues due to economic climate.
- More clients moving to pre-paid services.
- Personnel Cost increase = $22,907
  - Includes one additional FTE @ $36,054
  - Includes overtime @ $6,000
- Operational Line Item increase = $19,200
  - Includes network replacement @ $16,000
  - Network previously budgeted in IT Department
- Capital Line Item increase = $200,000
  - Phase II of radio system project (see next slide)

Overall 911 Budget Increased by $242,807 or 33%

EMA Capital Request

- SUV – Tahoe or Expedition
- Prime-Mover – heavy duty towing capacity
- 4x4 – Terrain & Weather Issues
- Mobile Incident Operations
- Director Primary

Fire Capital Request

- Fleet Replacement Schedule
  - Replace Engine 6 Testmate $285,000
  - Replace Rescue 2 Leaf $90,000
- Thermal Imaging Cameras
  - Stations 5 & 7 $20,000
- Extrication Equipment Upgrade $25,000

Fire Services

- No significant revenues for the department.
- Insurance Rebate to General Fund $1,0384
- Personnel Cost increase – Several Factors:
  - Addition of FTE positions approved
  - VFF Stipends moved from operating costs to personnel cost due to new W2 requirements.
- Current Personnel Budget Reflects:
  - VFF Stipends including fringe = $153,424
  - FTE requested positions = $51,611
  - Operational Line item increase = $51,075
  - Capital Line item increase = $370,000 (see next slide)

Overall Fire Budget Increased by $632,643 or 55%
Increase without Capital = $132,643 or 6%

Emergency Management

- Revenues should remain the same; no word on how or if sequestration will effect local EMPG funding or grants to local agencies.
- Personnel Cost increase = $18,759
  - Includes previous year increases – Public Safety
  - Includes workers comp CERT = $3,000
- Operation Line Item increase = $2,245
- Capital Line item decrease = $75,000
- Capital Request 25% match – vehicle = $10,000

Overall EMA budget reduced by $53,068 or 25%

911 – Restricted Capital & Upgrade Fund

- FY13 Collections $19,290
- FY14 Projected $40,000
- Projected Fund Balance $60,000 (Nov 2014)

- 2014 Projects:
  - CAD Software Upgrades $40,000

911 Capital Request

Radio System Project

- Phase 1 -- $271,000
  - Grants -- $126,000
  - County -- $145,000
- Phase 2 -- $200,000
- Phase 3 -- $140,000
- In FY14 SPOOST
- Total Project: $611,000
- Projected @ $800,000

Radio System Phase II

- Dispatch Console Replacement
- 5 - Position System - Controls Radio Towers and Primary Network System to Dispatch Departments
- End of Life -- 2011
- $200,000 projected cost
Department Wide Summary

- EMA  $ -(53,966)
- 911  $ 242,907
- FIRE $ 532,643

Total Department Variance = $ 696,614
IT Department Functions

- Currently Support 10 Facilities
  - Animal Control
  - Annex
  - County Courthouse
  - Health Department
  - Minnetonka Building
  - New Jail
  - Old Jail
  - Public Works
  - Senior Center
  - Tax Commissioners Office
- Additional Facilities Proposed
  - 6 fire stations

IT Department Overview

- Staff of Two
- Provide IT Related Networking Services and Support for all White County Departments and Staff
- 2014 Proposed Budget - $277,304
- 8% increase from the 2013 budget requested due to additional IT service requirements.
  - New Tax Commissioners Office
  - New Jail
  - New Senior Center
  - New Public Works
  - New Animal Control Facility
  - Adding Services for the 6 Existing Fire Stations

Questions

IT Proposed Projects for FY 2014

- Capital Outlay Equipment
  - $35,484
    - New Server and Storage Array
      - 1 (J) server, 2 (J) additional servers, 1 (J) additional file server, and 1 (J) database server
    - Additional licenses and associated costs caused this item to increase over last year by $15,707
- Communication
  - $27,094
    - Fiber Optic, Special Circuit Leases, and County Wide Internet Access
FY2013 $35,753.00 - FY2014 $60,886.00
Acct: 51.1120
Health Insurance Premiums

FY2013 $252.00 - FY2014 $420.00
Acct: 51.1126
Dental Ins Premium

FY2013 $0.00 - FY2014 $0.00
Acct: 51.1110
Overtime

FY2013 $471.00 - FY2014 $515.00
Acct: 51.1125
Long Term Disability

FY2013 $127,323.00 - FY2014 $139,277.00
Acct: 51.1100
Salaries & Wages

FY2013 $494.00 - FY2014 $540.00
Acct: 51.1124
Short Term Disability

FY2013 $306.00 - FY2014 $334.00
Acct: 51.1122
Life Insurance Premiums
FY2013 $3,718.00  •  FY2014 $4,403.00

Acct:  51.1170
Workers Compensation Premiums

FY2013 $1,200.00  •  FY2014 $1,400.00

Includes: weed-killers, plants, pine-straw, bark, fertilizers, etc.

Acct:  52.2320
Grounds Maintenance

FY2013 $0.00  •  FY2014 $0.00

Acct:  51.1150
Retirement Contributions

FY2013 $25,000.00  •  FY2014 $26,000.00

Includes: Interior and exterior ballasts, bulbs, electrical repairs, plumbing repairs, structural repairs, backflow checks, etc.

Acct:  52.2310
Facilities Repairs and Maintenance

FY2013 $1,846.00  •  FY2014 $2,020.00

Acct:  51.1140
Medicare

FY2013 $150.00  •  FY2014 $300.00

Note: 5 building maintenance employees and only 3 county building maintenance vehicles, so some staff members will be using personal vehicles between buildings to accomplish daily tasks

Acct:  52.2160
Travel

FY2013 $7,894.00  •  FY2014 $8,635.00

Acct:  51.1130
Social Security

FY2013 $1,600.00  •  FY2014 $2,622.00

Acct:  52.2115
Insurance- Liability
<table>
<thead>
<tr>
<th>Account Code</th>
<th>FY2013 Amount</th>
<th>FY2014 Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>53.3100</td>
<td>$7,200.00</td>
<td>$7,200.00</td>
<td>Supplies-Custodial</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Includes tissue, towels, soap, waxes, floor strippers, cleaners, etc.</td>
</tr>
<tr>
<td>53.3200</td>
<td>$500.00</td>
<td>$6,190.00</td>
<td>Equipment Less Than $2000</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>For: high and low speed buffers, backpack vacuum, (2) weed-eaters, hedge-trimmer, drill-driver kit, etc.</td>
</tr>
<tr>
<td>52.2510</td>
<td>$950.00</td>
<td>$2,500.00</td>
<td>Equipment Repairs &amp; Maintenance</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Includes: blower motor and exhaust fan repairs, lawn equipment repairs, compressor repairs, etc.</td>
</tr>
<tr>
<td>53.3140</td>
<td>$0.00</td>
<td>$200.00</td>
<td>Supplies Office</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>I.e: copy paper, pens, markers, pencils, paper clips, post-it notes, ink cartridges, etc.</td>
</tr>
<tr>
<td>52.2500</td>
<td>$600.00</td>
<td>$1,200.00</td>
<td>Vehicle Repairs &amp; Maintenance</td>
</tr>
<tr>
<td>53.3130</td>
<td>$300.00</td>
<td>$300.00</td>
<td>Supplies-Other Operational</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>I.e: spray bottles, wire nuts, tape, box connectors, solder, glue, gloves, safety glasses, contact cleaners, etc.</td>
</tr>
<tr>
<td>52.2350</td>
<td>$6,000.00</td>
<td>$13,320.00</td>
<td>Maintenance Agreements</td>
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<td>Annual HVAC contract</td>
</tr>
<tr>
<td>53.3120</td>
<td>$0.00</td>
<td>$3,100.00</td>
<td>Supplies- Network &amp; PC</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>PC for Shelia/Patrick, PC for Seth/Rob, PC for Ken, Software to track C.S. workers</td>
</tr>
</tbody>
</table>
FY2013 $0.00  • FY2014 $31,657.00
- Anticipation of replacing (3-4)
  HVAC units @ est. cost of
  $18,000
- Requesting a commercial zero-
turn mower @ a cost of no
  more than $7,707
- Requesting an enclosed trailer
  @ a cost of $4,100
- Requesting a hot water carpet
  extractor @ $2,850

Acct: 54.4100
Capital Outlay-Equipment

FY2013 $1,700.00  • FY2014 $1,700.00
- Garbage pickup @ Mauney (Waste
  Management)

Acct: 53.3270
Utilities

FY2013 $500.00  • FY2014 $4594.00
- 3 desktop handsets
  @ $16.50 per
  handset per month
  for 12 months

Acct: 53.3255
Telephone

FY2013 Budget Grand Total: $224,757.00
FY2014 Budget Request Grand Total
w/ a new position: $320,113.00

THANKS FOR YOUR CONSIDERATION TO THIS REQUEST!

Building & Grounds Maintenance
Department 115

FY2014 New Position Request:
- Building Service Worker (Pay Grade/Step 6A)
  - With the new addition to the Senior Center and the
    upcoming move to the old detention center and
    former health department, the maintenance
    personnel will be covering several hundred additional
    square feet of space in the current workload. We are also
    working now at the fire stations when needed since
    these are county facilities as well. With the addition of
    a new employee, the maintenance department could better
    serve the needs of other county employees as well as
    keeping the facility presentable to the citizens.
  - Expected Annual Salary: $38,402.00
- Note: The above salary has been calculated with the
  highest possible benefit selections. The amount could be
  less if non fire selected lower coverage levels.

Building & Grounds Maintenance
Department 115

FY2013 $1000.00  • FY2014 $4,800.00
- Based on 25 gals of
  fuel per month per
  vehicle (3 total) and
  300 gals of fuel for
  lawn equip for the
  year. 1200 gals fuel
  @ $4.00 per gallon

Acct: 53.3220
Gas, Oil, Lubricants
White County Senior Center
Volunteers FY2014
- 87 Volunteers
  - Senior Center: 12
  - Home delivered meals: 55

White County Senior Center
Staff FY2014
- 2 Full Time Employees; 3 Part Time Employees
- The congregate program has increased by 15% in the last year
  - Meals served in March 2013:
    - Congregate Meals: 852
    - Home Delivered: 1710
  - Additional staff person needed to successfully operate program as we continue to grow and comply with State and Federal mandates
  - Estimated Time: 29 hours per week
  - Total Cost: $10,340

White County Senior Center
Proposed Budget FY2014

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Federal Grant</td>
<td>$129,724</td>
</tr>
<tr>
<td>State Grant</td>
<td>$13,144</td>
</tr>
<tr>
<td>Local Match</td>
<td>$13,391</td>
</tr>
<tr>
<td>Donations</td>
<td>$12,050</td>
</tr>
<tr>
<td>County</td>
<td>$197,059</td>
</tr>
<tr>
<td>Total Proposed</td>
<td>$366,428</td>
</tr>
</tbody>
</table>

White County Senior Center
Additional Expenditures FY2014
- New Computer
  - 2 @ $700 each = $1,400
- New Software
  - 2 @ $100 each = $200
- Utilities
  - Increased to $18,000 to compensate for new addition and increased attendance

White County Senior Center
FY2014 Budget

- Project a decrease in home delivered meals and Medicaid meals
- Project an increase in congregate meals
- Approximately $10,000 reduction in meal costs

Questions?

Bonnie York, Director
byork@whitecounty.net
706-605-4037
Swimming Lessons

Beginning with 2012 Summer Camp, all youth who attended Day Camps participated in swimming lessons as part of their summer programming.

Many campers did not know how to swim and were unaware of safety practices around swimming pools and at the lake.

All campers learned to swim at no additional cost to parents. Weekly swim tests were also provided by White County youth. These children had a better understanding of water safety and swimming because of the partnership between the county and the YMCA.

Heroes Programs

Serving special needs youth and adults.

Adding a pilot program for Heroes Day Camp Summer of 2013!

Serving 501 Youth Baseball Players in 2013!

Served 354 Youth Basketball players in 2012!

Served 316 in Football/cheer Programs in 2012!

End of season equipment return.

Pushing the sleds at practice.

White County Family YMCA

2013 Budget

Serving the community in Partnership with White County

White County Demographics

Population: 27,364

Residents Under 18: 6053

Residents Over 65: 4994

Median Income: $31,664

The YMCA, in partnership with White County, is available to all residents at a cost of under $23 per person, currently.

The YMCA focused on responsible spending by minimizing affordable program fees for residents. Membership and program scholarships are also available.

Serving 172 Youth Soccer Players in 2013!
The YMCA provided weekly Karate and Zumba classes to the 21st Century After School programs this year at Hissy Creek, the Intermediate School, and the Middle School.

Ongoing maintenance of buildings and grounds is provided by the maintenance team through county funding.

YMCA staff support our mission by selling annual banners to local vendors and through payroll deductions.

Serving Seniors
The YMCA currently serves 441 seniors monthly through membership and the Silver Swimmers program.

Senior programming focuses on keeping our older clients active, and also serves as a social opportunity.

Instructors are certified to lead classes that are physically safe and promote clear thinking while reducing memory skills.

Residents who qualify for Silver Swimmers through their Medicare plan receive access to the facility at no charge, while YMCA monthly dues are affordable for others.

YMCA Budget is on Calendar Year

- White County funding for YMCA 2013 Fiscal Year
  - Service Contract = $4,459,655
  - Management Contract = $224,345
  - Total County funding to YMCA = $4,684,000

- White County funding for YMCA 2014 Fiscal Year
  - Service Contract = $382,225
  - Management Contract = $224,345
  - Total County funding to YMCA = $606,600

Savings to White County funding for YMCA 2014 = $67,400

Savings to the County
The YMCA has provided advantages to the county in the following ways:

- Monthly County expenses in 2009/2011 were predicted $1,274,780 for Federal Aid.
- By 2013, the expenses had decreased to $974,000.
- By 2014, the expenses had decreased to $574,000.
- By comparison, the YMCA lowered the expenses to $974,000.

- Programs: Youth Sports programs continue to grow with improved parent satisfaction and reduced issues handled “in house” at the YMCA. Fitness classes and aquatic programming have been added for residents, as well as access to our waterfront location with memberships.

Reinvesting $87,000 back into the community through purchase of new fitness equipment in April, 2013.

The YMCA enjoys partnerships and satellite class locations at Resurrection Church and Soutee Nacoochee Community Association. Our satellite classes allow us to serve more residents!
THANK YOU!

We would like to thank the faculty for the opportunity to serve White County residents at the YWCA. We appreciate your support and cooperation to make this partnership successful.

We would also like to thank Mr. Mike Beets for his leadership and direction. Mr. Beets has facilitated changes in our operations that have been very helpful to us at the YWCA and beneficial to everyone through improved communication and cooperation.

Special thanks to Shanda Murphy for her ongoing support and assistance.
REVENUE

- We receive revenue from impounds, donations, adoptions and redemptions
  - 2011 revenue $4537.
  - 2012 revenue $8562.
  - 2013 revenue $8937. (first 9 months)
- We also create revenue that is sent to the court system from citation fines.

BUDGET YEARS

<table>
<thead>
<tr>
<th>FY 2012</th>
<th>FY 2013</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>$199,040.</td>
<td>$211,237.</td>
<td>$235,242.</td>
</tr>
</tbody>
</table>

- 2014 Proposed budget includes a one time expenditure of $34,811 for a 4 w/d F150 truck with animal cages.

Our mission is to promote responsible pet ownership, compassion towards animals and safe human—animal interactions.

To educate the public of State laws and County ordinances regarding domestic animals and our enforcement policies

WHITE COUNTY ANIMAL CONTROL

- Animal control enforces the animal section of the White County Code. We handle @ 110C calls for service a year.
- We operate the only open admission animal shelter in the county impounding @ 600 animals a year.
- We organize a monthly low cost spay transport to help with the pet overpopulation in the County.
- We bring two vaccination clinics to White County a year to help protect the citizens.

SHELTER STATS

<table>
<thead>
<tr>
<th>Dogs</th>
<th>Cats</th>
</tr>
</thead>
<tbody>
<tr>
<td>12% Reclaimed</td>
<td>5% Adopted</td>
</tr>
<tr>
<td>13% Adopted</td>
<td>16% Transferred</td>
</tr>
<tr>
<td>26% Euthanized</td>
<td>79% Euthanized</td>
</tr>
<tr>
<td>49% Transferred</td>
<td></td>
</tr>
</tbody>
</table>

Top Five Expenditures

- Salaries $94,786.
- Health Insurance $18,894.
- Medical (Euthanasia & Surgery) $12,860.
- Gas for vehicles $11,428.
- Utilities $10,068.
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Landfill Emission

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